

Welcome!

The webinar will begin at
1:00 Eastern/10:00 Pacific

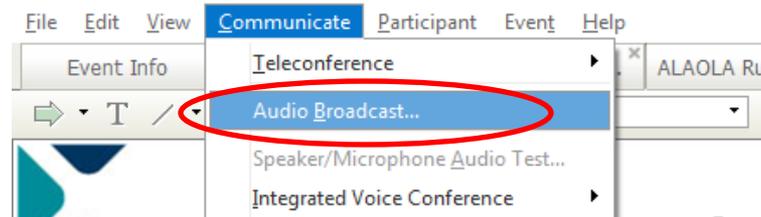
Audio Tips

Today's audio is streaming to your computer's speakers or headphones.

Too loud or soft? Adjust volume level in the Audio broadcast box:

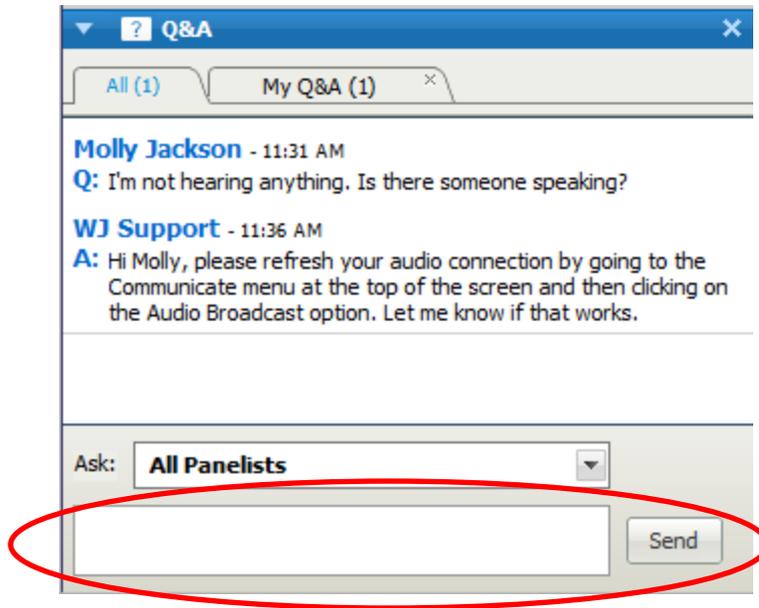


Lost all sound? Hear an echo? Click on the **small radio tower icon** (above chat box) OR go to the **Communicate** menu (at the top of the screen) and select **Audio Broadcast** to refresh your connection.



Need Help?

Please post **technical support questions** into the **Q&A Panel**.



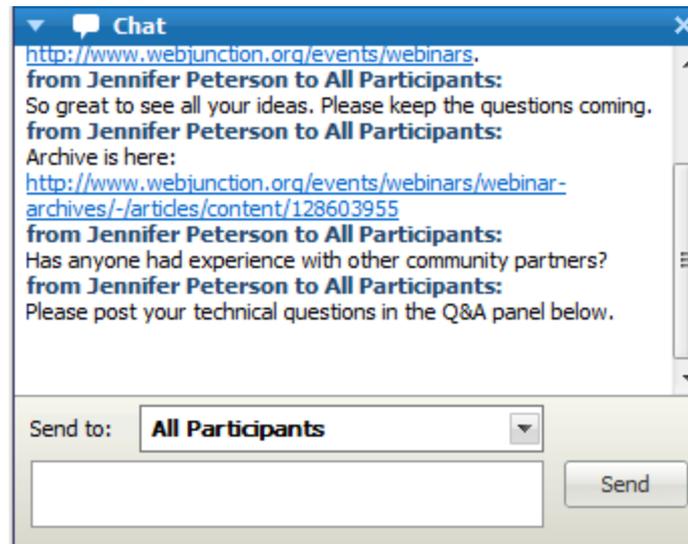
Step 1: Type the problem in the **dialog box**.

Step 2: Click **Send**.

Chat Etiquette

Use **Chat** to talk with attendees and presenters about the topic.

Do not post technical questions to Chat.



And if you're tweeting, use this hashtag: **#wjwebinar**

Customize your experience

Panels can be opened or closed by clicking on the panel name at the top of the column, or by using the X in the individual panel.

Hover over edge of panels to drag and resize.

The screenshot displays a webinar interface with three main panels: Participants, Chat, and Q&A. The Participants panel is currently active and shows a list of participants, including Jennifer Peterson (Host), Susan Pieper, and Marci Merola. The Chat panel is visible below the Participants panel, showing a message from WJ Support to All Participants. The Q&A panel is partially visible at the top right. A red arrow points to the 'X' icon on the right side of the Participants panel header, indicating how to close the panel. Another red arrow points to the right edge of the Participants panel, indicating how to drag and resize it.

Polling in today's session

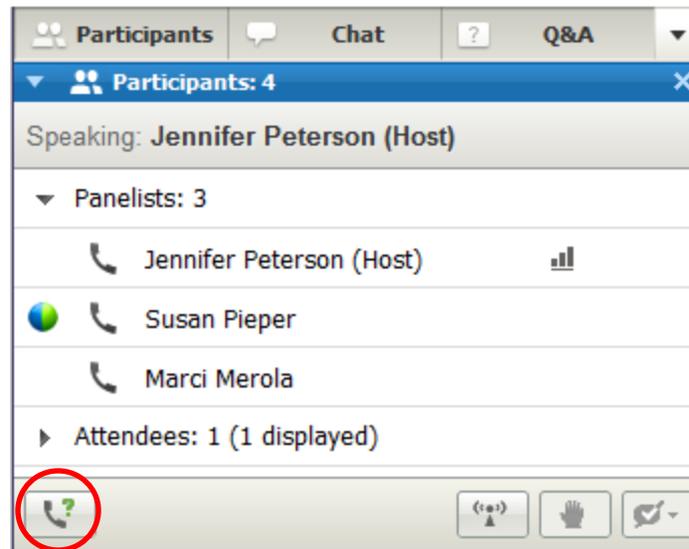
- Polls will appear in the right panel.
- Poll results columns can be adjusted.

The screenshot shows a software interface with three tabs at the top: 'Participants', 'Chat', and 'Polling'. The 'Polling' tab is active, and a red circle highlights the 'Polling' tab and the 'Polling' menu item below it. Below the tabs, there are fields for 'Time elapsed:' and 'Time limit:'. The 'Poll Questions:' section contains a question: '1. How familiar are you with O*NET?' with four radio button options: 'a. Use frequently', 'b. Use sometimes' (selected), 'c. Know about it', and 'd. New to me'. Below the question, there is a 'Poll results:' section with a table. A red bar graph is visible next to the 'Results' column for option 'a'. At the bottom right, there is a 'Submit' button, which is circled in red. A green box with a double-headed arrow is positioned above the table header.

Questions	Results	Bar Graph
1. How familiar are you with w...		
a. Use frequently	1/1 (100%)	
b. Use sometimes	0/1 (0%)	
c. Know about it	0/1 (0%)	
d. New to me	0/1 (0%)	

Telephone Access

If you not able to listen via your computer, you may join by phone.



Step 1: Click on **Phone Icon** under the Participants list.

Step 2: Call the toll-free number provided.

Step 3: Enter the **Access Code** provided.



Remember to post to **Q&A panel**
if you need technical assistance.

Other Technical problems?

Contact WebEx support

Event Number: 715 043 668

Phone: 1-866-229-3239



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Georgia Public Library Service

Idaho Commission for Libraries

Illinois State Library

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State Library of **Kansas**

Maine State Library

Minnesota State Library Agency & Minitex

Mississippi Library Commission

Missouri State Library

Montana State Library

State Library of **North Carolina**

State Library of **Ohio**

Access **Pennsylvania**

Texas State Library & Archives Commission

Library of **Virginia**

Washington State Library

Today's Presenters



Jami Carter
Director

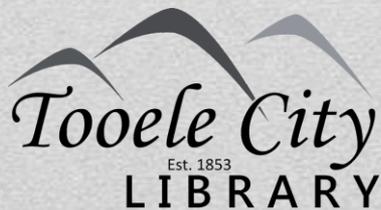
Rachel Gull
Library Supervisor



Steve Peay
Library Supervisor

If you give library staff an hour...

Self-Directed Achievement



February 7, 2013

AGENDA

WHY?

- What is my case for change?
- Belief Cycle

HOW?

- What is S.D.A.?
- How does it work?
- What can it do for me?

PERSPECTIVES

- In the Beginning...
- Supervising Culture Shift
- Ripple Effect

WHAT NOW?

- Welcomed surprises!
- Goals Gone Wild!
- Looking Forward

CULTURE OF LEARNING

What's MY case for culture change?

Staff Members

- Asking to be trained: “I want to know how!”
- “This is what we have” mentality.
- Low self-confidence
- Extreme anxiety with change, even when improving services.

Supervisors

- Fill most gaps in services on their own.
- Sporadic training opportunities are disruptive to operations and scheduling.
- Out of touch with individual's strengths in the organization.

Service Model / Library Users

- Long-time library users only expect staff members to help with functional tasks (circulation, locating items.)
- Imbalanced workload: Delivery of core services isolated to particular staff members.
- Hesitate marketing products & services without intense staff training.

BELIEF CYCLE



PRINCIPLES* OF THE BELIEF CYCLE

- 1) People work to **VALIDATE** rather than invalidate their current beliefs (often unconsciously).
- 2) People cling to their beliefs and won't abandon them easily.
- 3) These beliefs are consistently proven to be correct, therefore they remain logical and unchallenged.

The Mechanism

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*Principles summarized from "Change the Culture, Change the Game" Connors & Smith.

SDA DEFINED

SELF-DIRECTED ACHIEVEMENT:

A consistent, agile, individualized approach to staff development in a climate of constant change.

“The biggest way SDA has affected me, is that **it has changed my expectations that I have for myself.**

I realize that if there is something that I want to learn or change about myself, there is usually a way to incorporate that into an SDA goal.

That is an empowering feeling.”

-Library Staff Member
(One year later)

The Mechanism

PROCESS OVERVIEW

PARTICIPANT

SUPERVISOR

Determine my SDA goal

WEEKLY MEETING
15 minutes • 3 questions

Schedule SDA hour

Dedicated SDA hour

Record in my training log

LEARN
RECORD
REPEAT

The Mechanism

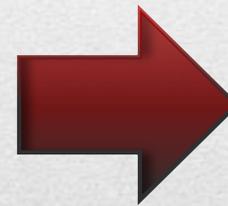
GOAL SETTING

Achievable in ONE hour

Bigger than an hour?
Break it down into multiple goals.



Centered on
**21st Century Skills &
Library Service Skills.**



Formula

"I will use (tool) to (goal statement)."



Library Skills
Interpersonal Skills
Critical Thinking
Problem Solving
Communication
Collaboration
Technology Literacy
Media Literacy
Flexibility
Adaptability
Cross-Cultural Skills
Creative Thinking
Innovation
Productivity
Accountability
Global Awareness
Teamwork

The Mechanism

WEEKLY MEETING



Participant and
Supervisor

Fifteen Minutes
or less



3 Questions

Did you achieve your goal last week?
If no, what was in your way?
What is your goal this week?

The Mechanism

MEETING RESPONSIBILITIES

PARTICIPANT

COMMUNICATE
BE PREPARED
CELEBRATE
BE ACCOUNTABLE

SUPERVISOR

LISTEN, LISTEN, LISTEN
REMOVE BARRIERS
ENCOURAGE
GUIDE

The Mechanism

MY SDA HOUR

SET myself UP for SUCCESS!

USE
available
TOOLS

What does my library offer patrons?
(Rooms, technology, learning databases, etc.)

Know my
LEARNING
STYLE

Read? Hear? Do?
www.vark-learn.com

BE PREPARED
to be
INSPIRED

Write down future goal ideas inspired by my current goal.

The Mechanism

More tips for success

Be self-aware: What can I learn to become better?

Bite-sized is the key!

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RECORD SDA HOUR

KEEP YOUR TRAINING LOG

ASSIGN:

- PRIMARY 21c SKILL
- SECONDARY 21c SKILL

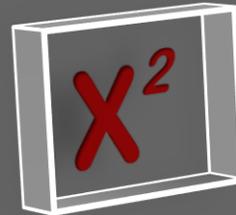
Library Skills
Interpersonal Skills
Critical Thinking
Problem Solving
Communication
Collaboration
Technology Literacy
Media Literacy
Flexibility
Adaptability
Cross-Cultural Skills
Creative Thinking
Innovation
Productivity
Accountability
Global Awareness
Teamwork

The Mechanism

SET YOUR FIRST GOAL



Share a goal you could set for next week to accomplish in one hour.



Formula:

"I will use (a tool) to (accomplish what?)."

PROCESS OVERVIEW

PARTICIPANT

SUPERVISOR

Determine my SDA goal

WEEKLY MEETING
15 minutes • 3 questions

Schedule SDA hour

My SDA hour

Update my training log

**LEARN
RECORD
REPEAT**

The Mechanism

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CULTURE CHANGE

SELF-DIRECTED ACHIEVEMENT
IS NOT A PROGRAM.



IT IS A
CULTURE.

The Mechanism

BELIEF CYCLE – EMPOWERED!

Beliefs are changed through
PERSONAL EXPERIENCES.



The Model

IN THE BEGINNING...

“SDA terrified me the first time I heard about it.

What happens when I can't find something new? Am I going to end up responsible for all sorts of things that I don't really know how to do and will I get help with them? The list of overwhelmed questions went on and on.

I was a little bit convinced that I would immediately fail the very first time I tried SDA. It turns out I was overreacting, a lot.

SDA is nowhere near as scary as I thought it would be. Now I really like SDA...Especially as I get to do more goals and learn more things and expand the ways I can help others.”

-Library Staff Member

“I was actually pretty nervous and apprehensive to start my SDA goals when I first learned about it.

I wondered how I could possibly come up with new ideas each week that I could work on. It almost seemed a little overwhelming and **it seemed like one more thing that I had to get done.**

As the weeks went by, **I soon realized how wrong I was.** I was constantly running into things that I didn't know much about. I could use this time to better myself and learn new things.”

-Library Staff Member

SUPERVISING CULTURE SHIFT

Initially, I was concerned that SDA would be **difficult to manage and consume too much of my time.**

But I quickly discovered that SDA **actually helped to open up time in my day** which allowed me to focus on completing other tasks.

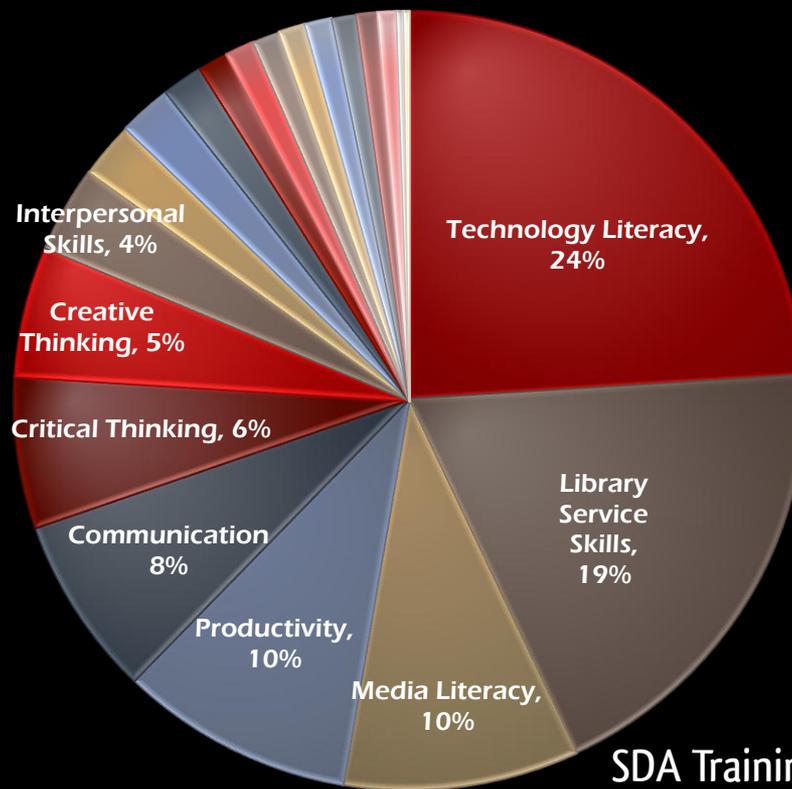
As a supervisor, **my initial worry with SDA was burning out.**

How would I be able to meet with **each of my employees on a weekly basis** and not feel mentally overloaded?

I can't ^{or} I won't ^{or} I don't need to =
LACK OF SELF-CONFIDENCE

ENERGY 	Spend your energy cultivating EARLY ADOPTERS.
NATURAL CONSEQUENCES	Communicate the expectation. Use accountability. Reward accordingly. Like everyone else, a show-stopper wants to be valued, included, and do his/her job well.
15 MINUTES	Much can be gathered in 15 minutes a week. Listen, Listen, Listen! Is there a hidden barrier here? 
BELIEF CYCLE EMPOWERED!	When a show-stopper decides to engage, GET OUT OF THE WAY!

ONE YEAR LATER



SDA Training Hours by 21C Skill
FY 2012

What Now?

WELCOMED SURPRISES

STRONGER RELATIONSHIPS

NEW TECHNOLOGY?

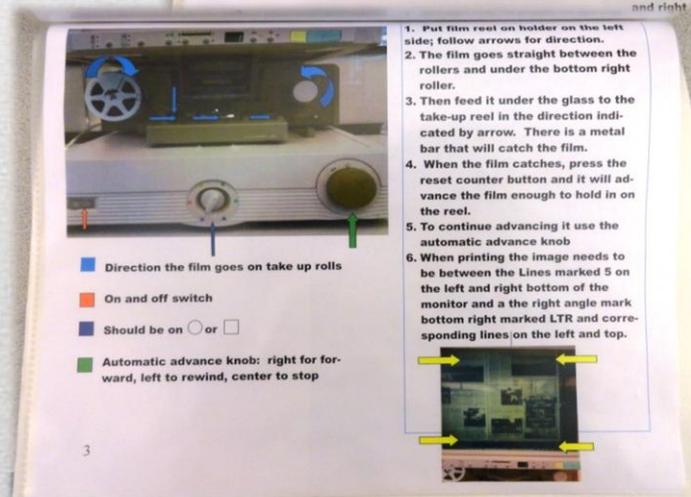
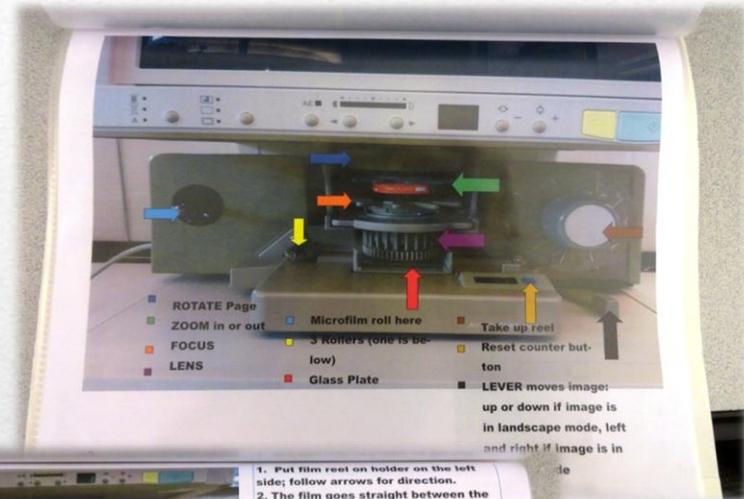
NO PROBLEM!

GOALS GONE WILD!

“It’s a relatively **small amount of time** each week that has a **big impact.**”

The knowledge I have learned at SDA time has enabled me to be **more confident in my ability to assist patrons.**

GOALS GONE WILD!



Results for the Library

RIPPLE EFFECT

It really **shatters that whole stereotypical library** image, the place you go to study ancient manuscripts and be shushed by stern librarians, and **replaces it with a place of broad learning for every kind of person.**



We are making goals with the idea of **advancement** in mind.

Results for the Community

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MOVING FORWARD

MORE SHARING

NEW PERFORMANCE STANDARDS



DEMONSTRATE AND TEACH

MEASURE PUBLIC IMPACT

What now?

DEVELOPMENTAL INFLUENCES

<p>SCRUM DEVELOPMENT METHODOLOGY http://en.wikipedia.org/wiki/Scrum_(development) Commonly used by software development companies in product development.</p>	<ul style="list-style-type: none">• Goal structure• Agility• Meeting structure• Accountability
<p>CHANGE THE CULTURE, CHANGE THE GAME by Roger Connors and Tom Smith</p>	<ul style="list-style-type: none">• Change mechanisms
<p>MUSEUMS, LIBRARIES, & 21ST CENTURY SKILLS Institute of Museum and Library Services http://www.ims.gov/about/21st_century_skills_home.aspx</p>	<ul style="list-style-type: none">• Goal setting• Impact Categories
<p>COMPETENCY INDEX FOR THE LIBRARY FIELD WebJunction http://www.webjunction.org/explore-topics/competencies.html</p>	<ul style="list-style-type: none">• Future performance standards. (Reward!)

QUESTIONS??

If you give library staff an hour...



...they will help another.

Self-Directed Achievement

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DISCUSSION



Self-Directed Achievement

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