## Please introduce yourself in the Chat...



Name-

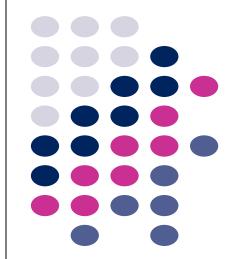
Location-

Organization you are representing—

Your role in that organization—

## Library Friend or Foe? Top 10 Things Every Library Friend or Trustee Member Should Know - But Often Don't

Presented October 28, 2025



Presenter: Mary Beth Harrington, CVA, Passionate Nonprofit Expert 501c<sup>3</sup> Empowering Nonprofits, LLC 972-839-9960 mbharrington@nonprofitpassion.com





## Friends of the Library

Library Foundation Board

Library Board
Members/Trustees

#### Who Am I?



- Library Staff Dallas Public Library
- Friends of the Library Friends Consultant
- Library Foundation Board Executive Director of the Austin Public Library Foundation
- Library Board Members/Trustees Past President of the Timberland Regional Library Board of Trustees

## Housekeeping



No Copyright

This is going to be...

Q & A afterwards

Free Advice and Counsel!



#### **Disclaimer**



- We only have 60 minutes
- You are all from different types of libraries and organizations
- This session is not intended to answer specific questions about your organization
- Intended for you to learn about effective boards
- I am available FOR FREE to discuss specific issues within your organization!

## Today's Agenda



- Understanding Your Board
- Top Ten Things Every Board Member Should Know

Nonprofit Resources

# Challenging Times for Libraries and Library Advocates



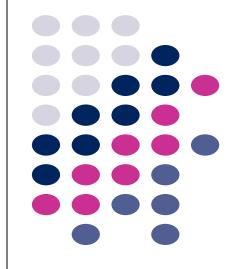
- ACLU Claims First Victory In Texas Public Library Censorship Case (2000)
- Lafayette Parish librarian who spoke against censorship of LGBTQ books may be fired Monday (2022)
- Hendersonville library director ousted; accused of 'unkind pushback' to Kirk Cameron event (2023)
- <u>Librarians say they were fired for rainbow autism symbols, accused of 'LGBTQ agenda'</u> (2023)

## No Area is Immune to these Challenges



- Measure to dissolve Dayton's library won't be on fall ballot (2023)
- Public lashes out at Oak Park library over management of Palestinian culture event (2024)
- Lewis County Commission Urges Rating System for Kids' Library Books (2024)

## **Understanding Your Board**



#### What Kind of Board Are You?



Fundraising – Community connections, raise money, grants

Advisory – Advocate, provide wisdom

Hybrid – Mix of some of these

#### What Kind of Board Are You?



Operational/Nonprofit – Civic groups, start-up, no staff

 Governing – Set policies, financial oversight, supervise the director, organization, strategic planning

## If your organization were a body part, what would the Board be?















## What Do We Mean by THE BOARD THE BOARD = One













## Whose Job Is It Anyway?



- Governance
- Fiduciary
- Board Management
- Board Recruitment
- Financial Sustainability and Advocacy
- Evaluation





In the chat:
Type ED (for Executive Director)
or B (for Board)
for each job as we discuss

## **Any of These Sound Familiar?**



- 90% of our board members are the executive director's best friends (aka puppets).
- One meeting let me know that the organization was being run unilaterally by a dictator and her clueless patronizing minions.
- A trustee recently stated at a board meeting that, they are not a fundraiser.
- Board members don't hold each other accountable because they don't want to hurt other board members' feelings.

## **Any of These Sound Familiar?**



- Our meetings are boring, I don't feel engaged and/or I don't feel I am making a difference or have anything to contribute.
- Staff members often tell me secrets of what is really going on.
- As a board member I should know everything that is going on in the library.
- I have been on the board for almost a year and I still don't know what is going on.



"Problems with some boards include: a lack of direction, poor accountability, lack of respect among members, pushing personal agendas, poor communication ..."









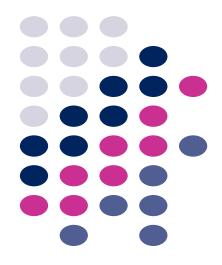






# #1 Thing Every Library Board Member Should Know

Board Service is a Job



## **Not Your Father's Library Board**



- Chances are previous boards on which you have served, have been ineffective
- More than attending a board meeting
- Consider this your new part-time job
- Requires 100% commitment from 100% board membership
- Should be considered an honor, privilege, and duty to serve

## **Not Your Father's Library Board**



If you have seen 1 board...

You have seen 1 board

## **Duty of Care**



"Board members must act as an ordinarily prudent person would act under similar circumstances."

#### **Translation:**

- Board members must come to meetings prepared.
- The Board speaks with one voice and respects the wishes of the majority.

## **Duty of Loyalty**



Board members must put the interests of the organization above their own.

#### **Translation:**

The Board has a conflict of interest policy and consistently enforces it.

## **Duty of Loyalty**



It should **NEVER** even **LOOK** as if a Board Member **COULD HAVE** profited from their involvement.



## **Duty of Honesty**



Board members must act in accordance with the organization's stated mission and applicable laws.

#### **Translation:**

The Board follows the bylaws, ensures timely and accurate filing to regulatory bodies, reviews Form 990 before it is filed, etc.

#### **Board Commitment Letter**



- Restate individual board member job description
- Includes ALL board members' commitments
- Written and signed annually by the Board
- Board Chair responsible for distribution and regular evaluation

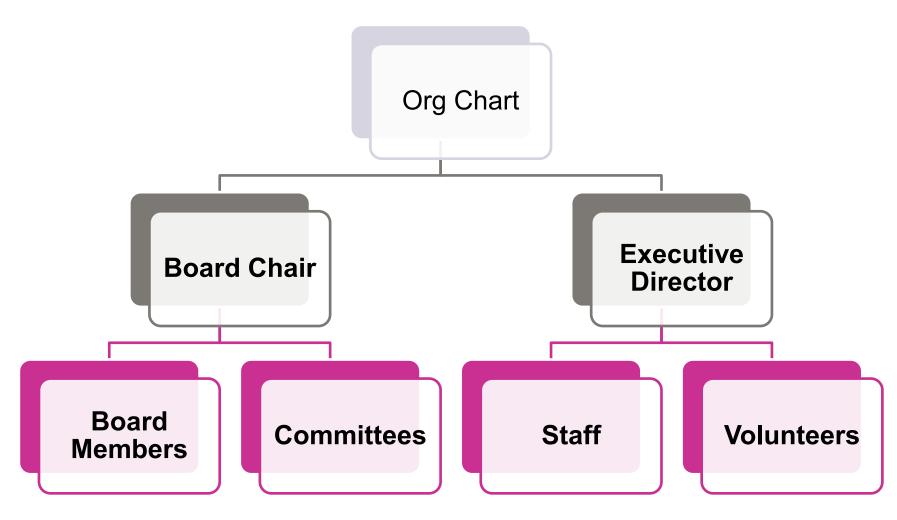
# #2 Thing Every Board Member Should Know

Stay in Your Lane



## **Roles and Responsibilities**





### **Roles and Responsibilities**



Board Chair – Acts as liaison between the Executive Director and Board Members as well as Board Members with each other.

Executive Director – Acts as *liaison* between Board Chair and Staff and handles day to day operations for organization.

## **Board Expectations for Staff**



- Executive Director attends Board Meetings and provides report on behalf of the staff
- Staff only attend Board Meetings when their presence is requested by the Executive Director
- Board expects Executive Director to manage staff
  - Succession plan for every staff member
  - Handle all staffing issues
  - Develop and administer internal controls

#### **Board and Staff Relations**



- Board DOES NOT supervise staff
- Board DOES NOT intervene in staff issues
- Board Members DO NOT communicate with staff directly without knowledge of the board chair and Executive Director
- Staff DOES NOT communicate with Board Directly without the knowledge of the Executive Director

#### **Board and Staff Relations**



- Board DOES NOT supervise staff
- Board DOES NOT intervene in staff issues
- Board Members DO NOT communicate with staff directly without knowledge of the board chair and Executive Director
- Staff DOES NOT communicate with Board Directly without the knowledge of the Executive Director

# #3 Thing Every Board Member Should Know

## Board Orientation Should be Required for All Board Members



#### **Board Orientation**



- Required for New Board Members
- Governance and fiduciary duties
- Budget and financials (Form 990)
- Strategic plan
- Board Member job descriptions
- Commitment letter
- Mission, vision and core values
- Policies and procedures
- Conflict of interest
- Connections! Networks!



## **Mission and Purpose**



The Board has ultimate responsibility for ensuring the organization operates to serve its

Mission and Purpose

through mission-driven decision making to prevent mission-drift.

## **Mission and Purpose**

Mission Statement - Articulates the essence of why your organization exists.

Vision Statement - What the world will look like after you complete your vision mission.

IDEA! – Print mission on all board and committee agendas

### **Strategic Direction**



The Board has ultimate responsibility for setting the organization's Strategic Direction.

### **Strategic Direction**



Annual planning retreat to set annual goals

 Strategic plan is kept alive with progress reports at every Board meeting

Everyone plays a role in the success

# **Annual Planning Retreat**



- Review mission, vision, core values.
- Assess current strategic plan.
- Create a long-term vision and 12-month plan of work.

# **Annual Planning Retreat**



Focus forward, build consensus

 3-5 S.M.A.R.T. Goals with corresponding strategies (Strategic, Measurable, Accountable, Realistic, Time-Bound)

Team building and fun





# #4 Thing Every Board Member Should Know

Board Members Can be Personally Responsible for Mismanagement



#### **Board Members as Fiduciaries**



- Prudently handle organization's resources
- Personal liability can result should board member breach standards of fiduciary responsibility
- Act for the good of organization, rather than personal benefit
- Every action geared towards forwarding the organization's mission

### **Fiduciary Responsibility**



- Balance Sheet
- Income Sheet
- 990
- Giving Model (How you get your funding)
- Oversight
  - Internal Controls
  - Audit





# Policy "Musts"



Conflict of Interest Policy

✓ Whistleblower Policy

Document Destruction Policy

✓ Director's & Officers Insurance

# Policy "Musts"



Conflict of Interest Policy

✓ Whistleblower Policy

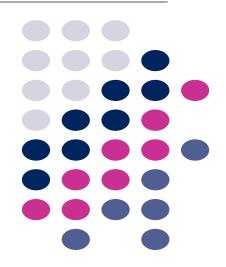
Document Destruction Policy

✓ Director's & Officers Insurance

# #5 Thing Every Board Member Should Know

Board Management is the responsibility of the

**Board Members** 



### **Hold Effective Board Meetings**



- Monthly, lasting no more than 90 minutes
- Board Chair *leads* meetings
- Full board responsible for board documents
- Use Consent agenda
- Delegate committee work to committees

# **Hold Effective Board Meetings**



Decide how/when to use Robert's Rules

Stick to agenda

Begin/end on time

Consider Executive Session at every meeting

#### **Board Minutes and Archives**



- Minute-Taker (NOT Staff Member)
- Attendance
- Quorum was present
- Presider
- Committee and Other Reports
- General Resolutions

Attorneys suggest less is better!

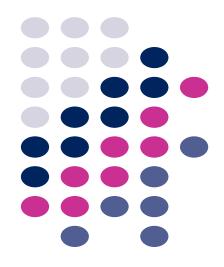
#### **Board Minutes and Archives**



- Set policy for retention of permanent records
- IRS requires 501(c)(3) public charities, private foundations and other tax-exempt organizations to keep their board meeting minutes permanently.

# #6 Thing Every Board Member Should Know

Don't Ask Your Friends to Join the Board



### **Nominating Committee**



- Responsible for managing new board member process, not recruitment!
- Year-round standing committee
- Usually chaired by president-elect, past president, or seasoned member
- Executive Director serves as pro-bono (non-voting) member
- All board members identify potential new members

#### **Tools for the Nominating Committee**



- Use Commitment Letter
- Board Matrix to identify:
  - What skills are needed?
  - Does the board reflect community?



#### **Board Recruitment Packet**



- Expectations, roles and responsibilities
- Time requirements in detail.
- Areas of commitment
- Other: Application, board member roster, annual report, financials, fact sheet, organizations history and accomplishments, etc.

#### **Board "Bless and Release"**



- Misrepresenting organization or speaking about board business to those outside the organization
- Doing media/public relations without knowledge of organization
- Misunderstanding or taking no part in fundraising role of board
- Being difficult or overly negative
- Not attending board meetings

# #7 Thing Every Board Member Should Know

You Don't Have to Be a Board Member to be Involved



#### **Establish Effective Committees**



- Report to Board via Committee Chair
- Require progress reports at every Board meeting
- Members may include individuals outside Board
- Executive Committee

#### **Advisory Board**

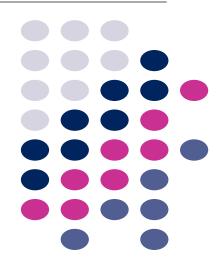


#### Leadership Circle...Friends...

- Members can include those who cannot be on the board
- Keep continually engaged and committed

# #8 Thing Every Board Member Should Know

Fundraising and Advocacy are Part of the Job



### **Most Effective Fundrai\$ing**



#### **Greatest Success**

- Individual contributions
- Bequests
- Grants
- Corporate donations
- Special events

#### Time / Effort

- Special events
- Corporate donations
- Grants
- Bequests
- Individual contributions

### **Special Event Fundrai\$ers**



Which of these is the *real* purpose of a special event?

- 1) To make as much money as possible?
- 2) To use the event as a way to market our mission to cultivate potential new donors and if we make a profit, all the better?

# **Special Event Fundrai\$ers**



What is the **most critical** element to ensure a successful special event fundraiser?

- Marketing the event throughout the community
- Marketing the event throughout the community coupled with 100% support by the board to promote, solicit, volunteer and attend the event.

#### **Giving Days**



- Primary Purpose: Develop new donors not current
- Board members participation is essential
- 63% of donors gave online
- 25% of all revenue raised on a phone
- GivingTuesday 2023 raised \$3.1 billion





December 2, 2025



April 1, 2026

#### **Board Members as Fundraisers**



- Realize alternatives to fundraising if the Board does not fundraise.
  - Reduce services?
  - Change the mission?
  - Close?

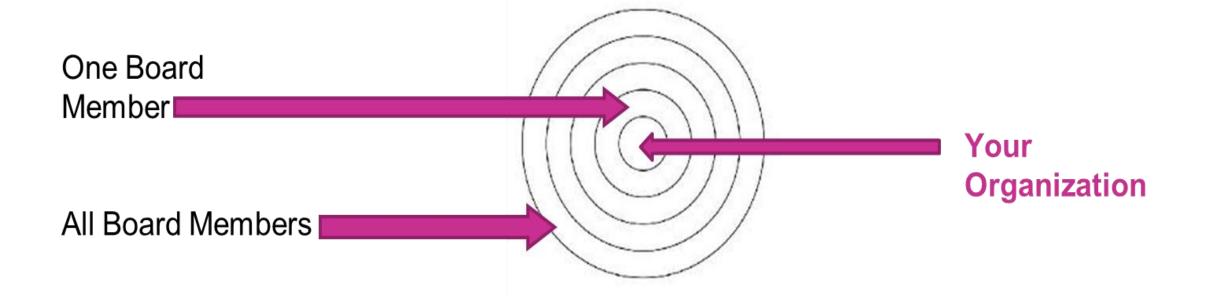
http://www.nonprofithub.org/fundraising/transform-your-board-of-directors-into-fundraising-champions/

#### **Advocate**



- Once a week tell someone about the library
- Be the "go-to" person for information on the library
- Effective board members serve on one board at time





# #9 Thing Every Board Member Should Know

Annual Evaluations Should be Conducted for Everyone



#### **Executive Director Evaluation**



- Assign committee to manage process
- Mutually agree on evaluation tool
- Full Board evaluates, report all responses
- Executive session to discuss with the ED
- Allow ED to respond to full board

#### **Board Tenure**



- \* Term Limits. Term Limits. Term Limits.
  - New blood, ideas, connections, \$\$\$'s
  - Remove deadwood
  - Hold board members accountable
- Average tenure is 3 years, renewable once
- Retire to Advisory or Emeritus Status

### **Deal with Unproductive Members**



- You get what you accept and what you reward!
- Term limits are critical
- Maintain commitment letters
- Keep performance expectations high

# #10 Thing Every Board Member Should Know

Attributes of an Effective Nonprofit Board Member



# Attributes of an Effective Board Member



- Commitment to the *mission* of the organization
- Understanding of the board's governance roles
- \* Active involvement in board activities, committees
- Thinking and acting strategically; not involved in day-to-day management of the organization
- Abiding by the Duties of Care, Loyalty, and Honesty
- Supporting the organization financially and through advocacy

# Remember, the Mission....









# Nonprofit Resources







#### Mary Beth Harrington, CVA



501c<sup>3</sup> Empowering Nonprofits

San Antonio Area Foundation

#### TANO – Texas Association of Nonprofit Organizations

**Austin Public Library Foundation** 

**Volunteer Center of North Texas (Volunteer NOW)** 

Dallas Public Library

Carter BloodCare

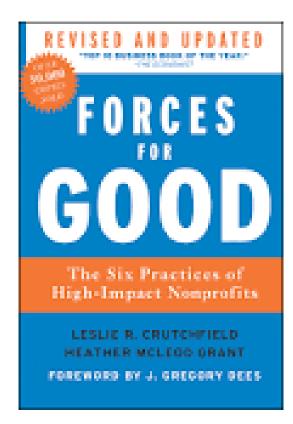
#### Clients Include...

- Habitat for Humanity International
- Meals on Wheels of America
- US Tennis Association (USTA)
- Susan G. Komen
- **Arkansas Literacy Council**
- AFP Oklahoma and Texas
- Texas CASA
- Texas Association of Museums
- One Star Foundation/AmeriCorps Bike Texas/Dallas Bike Alliance
- United Way of Texas
- **USTA Texas**



- Keep Texas Beautiful
- Literacy Texas
- Texas Library Association
- Louisiana Library Association
- Junior League of Texas
- San Antonio Nonprofit Council
- Aberg Center of Dallas
- Dallas/Fort Worth Tourism Council
- Washington Nonprofits





Authors: Leslie Crutchfield and Heather McLeod Grant



- Advocate and Serve
- 2. Make Markets Work
- 3. Inspire Evangelists
- 4. Nurture Nonprofit Networks
- Master Art of Adaptation
- 6. Share Leadership

#### FREE ADVICE AND COUNSEL

Mary Beth Harrington, CVA

501c³ Empowering Nonprofits, LLC. mbharrington@nonprofitpassion.com

972-839-9960

