Today's Presenter



Aileen LuppertLibrarian, Spokane County
Library District



Michelle Simon
Program Coordinator,
Business and Career
Development Services,
Pima County Library



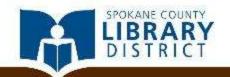
No Job Seeker Left Behind: Library Services to Meet Their Needs

Aileen Luppert, Librarian aluppert@scld.org

Plan for the Day

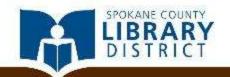


- Webinar in two parts
 - SCLD: How we are building new support for job seekers
 - PCPL: Toolkit for front-line library staff to help job seekers
- Time for questions

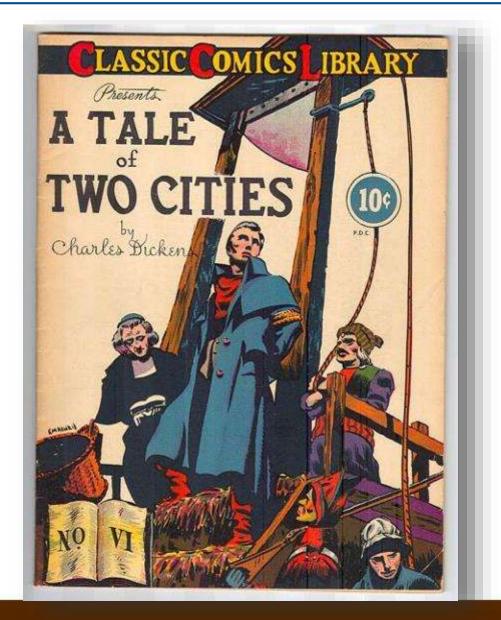


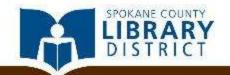
+ Career Development Facilitator Grant

- ALA partnered with the National Career Development Association (NCDA) to train a cohort to become certified Career Development Facilitators (CDF)
 - Two day training during ALA Chicago
 - 14 weeks of online curriculum
- Grant was awarded with understanding that each representative would share information with state chapter



PCPL and SCLD Started in Different Places

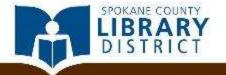




Community Conversations Led to New Priorities

- → New Strategic Goals:
 - Teens and adults will have the resources and opportunities they need to attain meaningful employment.
 - Local businesses and non-profits will have the tools they need to develop and maintain successful and viable enterprises.





<u>Partnerships</u>





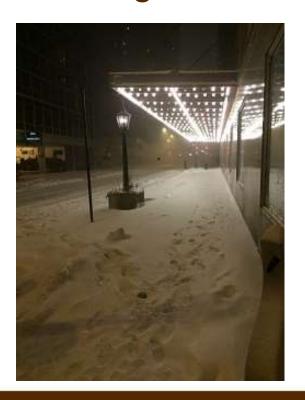






Training's over. Now what?

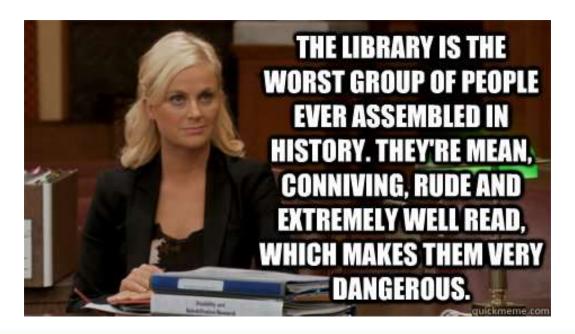
- → Didn't know where to start when finished training
- → Few WA libraries doing career development

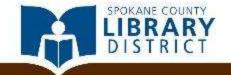




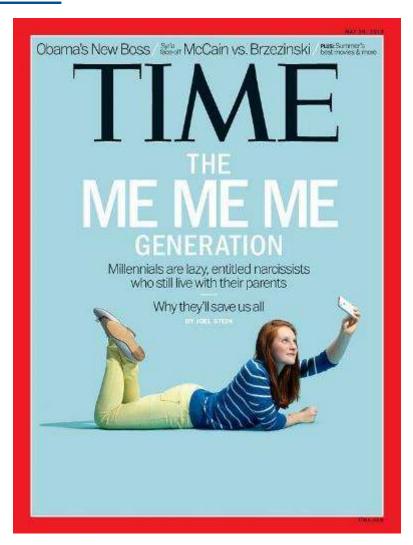
Did What Librarians Do

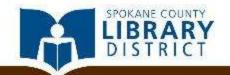
- **★**RESEARCH
 - Reviewed needs in Spokane County
 - Met with Spokane Area Workforce Development Council
 - Interested in ways to support their work
 - Where was there additional need?





Millennials!





Barker School to Life Transition Program

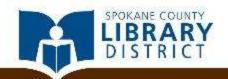
(Central Valley School District)



Barker students gaining work experience at Food For Thought, Spokane Valley Partners' food bank.

Kathy Plonka photo, The Spokesman-Review

- 11 students
- Four-week class
 - Resume Writing
 - Cover Letters
 - Job Interview Skills
- All students completed with a thumb drive loaded with their resume, cover letter, and references



Plan B, C, D and E and Beyond

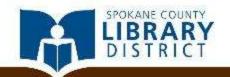
→ Had to be extremely flexible and dramatically change from one week to the next

- → Cut it to 4 weeks and narrowed the focus
 - Identifying Interests and Skills
 - Master Resumes
 - Cover Letters
 - Soft Skills and Interviews



Session 1: Identify Interests and Skills

- + Objectives: Students will
 - Understand how to use <u>MyNextMove.org</u> and <u>O*Net</u>
 - Define transferable skills and explain why they matter for resumes
 - Begin identifying personal skills



Holland Party Game / O*NET

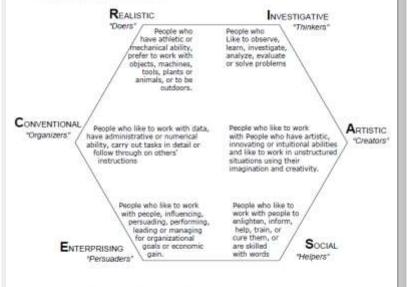


Planning Your Future: "The Party Game"



This exercise created by Richard Bolles is based on Dr. John Holland's theory that people and work environments can be loosely classified into six different groups. Different peoples' personables may find different environments more to their king. While you may have some interests in and similarities to several of the six groups, you may be attracted primarily to two or three of the areas. These two or three latters are your Holland Code.

Imagine walking into a room in which the six groups of people below are already interacting. Read the descriptions of each group and let the group you would be drawn to first, then your second choice, and finally your third choice. These represent your 3 letter Holland Code.

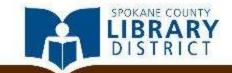


Circle the words or group of words from each group that appeals to you.

Write about when in the past you have used this word or group of words. Provide as much detail as you can recall include the situation, specific actions, and results you got from your past experience.

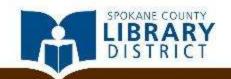
Project forward and write about how you would like to use these words or group of words in the future. Again, provide as much detail as you can. Include the situation, specific actions, and results you imagine for the future.

	Which group would you want to join first?
	Write the group's letter here:
	If that group left, which group would be your second choice?
	Write the group's letter here:
	If that group left, which group would be your third choice?
Vext	Write the group's letter here: Go to the O*Net Interest Search Webpage, and enter your three group letters, in order! Click GO
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1. 2. 3.	Go to the O*Net Interest Search Webpage, and enter your three group letters, in order! Click GO Choose one of the occupations from the list, and click on its title. Skim through the Summary Report: Does this job sound interesting? If not, check the Related Occupations at the bottom of the page, and try again!
1. 2. 3. 4.	Go to the O*Net Interest Search Webpage, and enter your three group letters, in order! Click GO Choose one of the occupations from the list, and click on its title. Skim through the Summary Report: Does this job sound interesting?



Session 2: Framing and Writing a Resume

- + Objectives: Students will
 - Understand "master resume" and "targeted resume"
 - Identify keywords from job description
 - Complete a resume



Resume Worksheet

*Resume Template. Tips and suggestions are highlighted.

Name Address Phone Number | Email Address

*SUMMARY OF QUALIFICATIONS

State why you're the best candidate in one or two sentences.

*SKILLS

(List of transferable skills, relevant projects, positive personal traits, and specific systems or tasks.)

- Teamwork
- Punctual
- Sorting mail

- Microsoft Word, Excel, and Outlook
- Unloading commercial trucks
- Excellent Customer Service

EXPERIENCE

List relevant work experience including part-time work, babysitting jobs, lawn care gigs, volunteering positions, and service clubs.

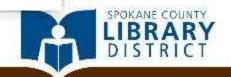
Name of Employer or Organization, Title

City, ST

Year-Year

Write a few short sentences highlighting the duties, responsibilities and successes.

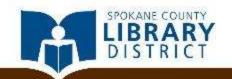
- List duties, responsibilities and successes in a bulleted list.
- Focus on action words or verbs (coordinated, implemented, developed, led etc.)
- Quantify and use numbers when possible.



Session 3: Cover Letters and Keywords

+ Objectives: Students will

- Understand purpose of and best practices for a cover letter
- How to use keywords from job description in cover letters
- Complete a cover letter



Cover Letter Worksheet

Cover Letter for a Super Hero

Job Title: Superman

Job Description: Will perform incredible acts of heroism for the protection and safety of the world's population. Be ever vigilant for evil and eradicate it at the core. Use super abilities for the betterment of mankind. Do all this while maintaining an alternate identity.

Requirements: Faster than a speeding bullet, able to leap tall buildings in a single bound, more powerful than a locomotive, X-Ray vision, and capable of flying at supersonic speeds.

Dear Mr. Pasthero:

My ability to run faster than a speeding bullet and incredible strength combined with my communication and welfare of the earth's population make me well qualified for the position of Superm

While working for Acme Construction one of the projects to which I was assigned was to strait Tower of Pisa. During the process of straightening the Tower multiple cables broke and it beg my speed and super strength I was able move quickly enough to catch the Tower before it hit the push it to an upright position. Another example was during my training at Super Hero University projects assigned was a situation in which a bridge was collapsing and the team needed to vehicles before they could hit the water. My contribution to the project was rescuing 20 vehicle handedly, primarily larger vehicles such as loaded semis and delivery trucks.

My concern for people's welfare has been demonstrated throughout my adult life. Most recent vacationing in the Carolinas, a Class 4 hurricane was approaching the coast so rapidly that resis no time to evacuate. With hundreds of thousands of lives and millions of dollars of property at quickly to stop the impending destruction. Using my "super heeath" I blew directly into the hu quickly back to the Atlantic Ocean where it quickly dissipated. On a smaller scale, I am daily people's lives to save them from situations such as accidental falls from great heights, pedestris by oncoming cars or rescuing people from harm inflicted upon them by evil people.

I look forward to the opportunity to discuss in more detail how my speed, strength and concern benefit Heroes -R-Us.

Sincerely,

*Cover Letter Work Sheet. Tips and suggestions are highlighted.

Name Address Phone Number | Email Address

Date

All information contained in the address section should be the same as it is listed in the job posting.

Contact Name Title Employer Name Address City, State, Zip

Dear [Contact Name—Use a person's name whenever possible]:

Paragraph one: Sell yourself! State 2 or 3 of your qualifications for the job and identify the position you are interested in Identify the job—by job number or title and place you saw the ad-

My [skill 1] and [skill 2] combined with [skill 3] make me well qualified for the position of [name the job title] that was advertised [__].

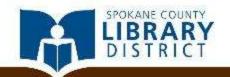
Paragraph two and three: Highlight your skills and experiences and provide examples that demonstrate you understand the job/industry/work. Use action words (verbs) and keywords from the job description.

The best example of my [skill 1] would be [describe what you did and where]. While at [the setting where you demonstrated skill 1], I [describe something that demonstrates the skill or skills].

Paragraph three, if needed: Same guidelines as paragraph two.

Session 4: Soft Skills and Interviews

- + Objectives: Students will
 - Review expectations for an interview
 - Discuss and practice appropriate behavior and attire for an interview
 - Practice question/answers for interview



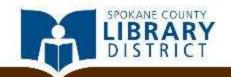
Let's Play Appropriate or Not!





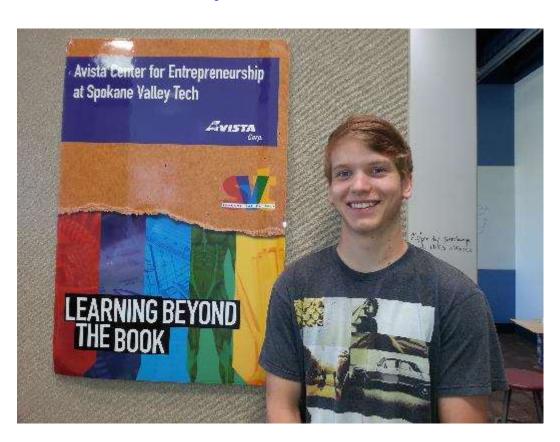
What is next for SCLD?

- → Staff Training
 - Overview for Public Services Staff and Managers
 - More in-depth training for select staff
- → Book a Librarian
 - One-on-one appointments
- → Share information at WLA Conference
- → Partner with Barker High School and others
 - Job Club
 - Repeat workshops



Create New Opportunities

Peachy Kleen Video



Business and Entrepreneurship Program Senior Project

Goals:

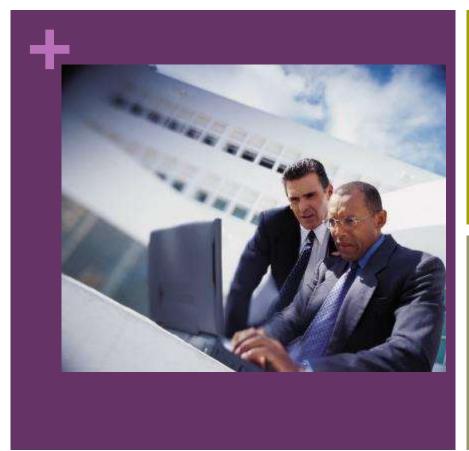
- Create a business education video
- Present one topic clearly, but keep the video under 4 minutes
- Feature a local small business to illustrate the topic being covered

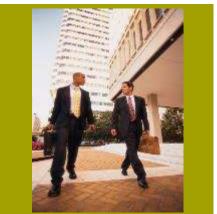


Questions?















No Job Seeker Left Behind: Job Help Tool Kit for Your Library

Michelle Simon, Program Coordinator Business and Career Development Services



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Introduction

- PCPL and Job Help
- How Job Help Impacts the Library
- Where Does Your Library Fit?
- But I Need Help With......
- Toolkit for Library Staff
- Sometimes We Need Help
- Questions?





+

PCPL and Job Help

- 27 Branch Libraries, 1 Bookmobile, and 3 Bookbikes
 - 9,184 square miles: Almost the size of New Hampshire
 - Over 1 Million residents (63% over age 25)
 - Includes Urban (Tucson), Suburban (Oro Valley, Green Valley) and Rural areas
- Career Development Services Include:
 - Drop-in Assistance
 - Structured Computer Classes
 - Self-directed Technology and Tools
 - Self-Employment Initiatives
 - Adult Basic Education
 - English Language Acquisition
 - Citizenship Classes







How Job Help Impacts the Library

- IMLS and the Bill & Melinda Gates Foundation fund a University of Washington study: <u>Opportunity for All: How the American Public</u> <u>Benefits from Internet Access at U.S. Libraries</u>
- The study highlighted how our customers use library technology:
 - Health
 - Education
 - **■** Employment
 - 68% completed online applications
 - 76% searched for employment opportunities
 - 46% worked on their résumés

In America, we go to libraries to find jobs, create new careers and help grow our small businesses. We borrow books, journals, music and movies. We learn to use the latest technology. We get the tools and information needed to reenter the workforce. We get our questions answered, engage in civic activities, meet with friends and co-workers and improve our skills at one of the 16,600 U.S. public libraries. Every day, our public libraries

deliver millions of dollars in resources and support that meet the critical needs of our communities.

Here are a few of the ways that our public libraries stack up.

300,000

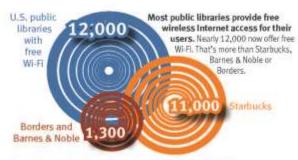
Americans get job-seeking help at

get job-seeking help at their public library.

Hot spots

Source OCIE, 2010, primary

resounds, ALA, 2010), "A feedact Storm Dewlog."

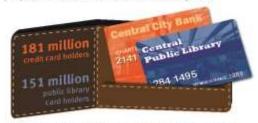


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It's in our wallets

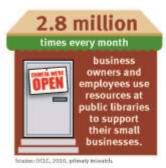
Library cards are about as prevalent as credit cards.

Two-thirds of Americans have a library card. For many young people, the first card in their wallet is a library card.



Sources, ALA, "The State of Assertice"s Ubstation, 2009", U.S. Gueses Bureau, population applicates for those costs 25 and over, Sottoffor Abstract of the Lindbar Scales, 2005.

Taking care of business



Getting technical



More libraries—5,400—offer technology training classes than there are computer training businesses in the U.S. Every day, 14,700 people attend free library computer classes—a retail value of \$2.2 million. That's \$629 million worth of computer classes annually (based on 286 business days per year).

Source: M.A. 2006, "Libraries Consect Construction 3: Public Library Facility & Technology Access Study, 2008–2009", "Representation distributes and Attributes Elevenny, UCLC, 2016, physics and public and published large.

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Hot spots

U.S. public Most public libraries provide free 12.000 wireless Internet access for their libraries users. Nearly 12,000 now offer free with Wi-Fi. That's more than Starbucks, free Barnes & Noble or Wi-FI Borders. .000 Starbucks Borders and Barnes & Noble

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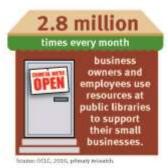
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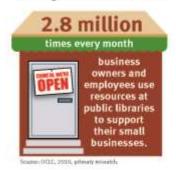
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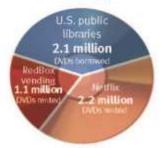


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Libraries are at the heart of our communities—a resource for people of any age to find what we need to help improve our quality of life.

Movie night

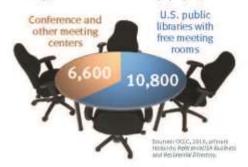


Every day, Americans borrow 2.1 million DVDs from libraries, and we spend over \$22 million for DVD rentals at outlets like Netflix and RedBox vending machines.

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Let's meet

More public libraries offer free meeting rooms than there are conference centers, convention facilities and auditoriums combined. Every day, 225,000 people use library meeting rooms at a retail value of \$11 million. That's \$3.2 billion annually (based on 286 business days per year).



Career assistance when we need it most



U.S. Department of Labor One-stop Career Centers 3,000

Americans turn to libraries when searching for new jobs. Both public libraries and One-stop Career Centers provide career counseling resources, resumé assistance and help in filling out online applications.

Sources: ALA, 2016, N. Perfect Storm Brewlygfull S. Desaminark of Labor, www.schicesouronorgy.

No ticket required

U.5. public library visits

U.S. move attendance U.S. sporting event attendance 218 million

1.4 billion 1.3 billion







Every year, Americans visit the library more often than we go to the movies and six times more often than we attend live sporting events (includes professional and NCAA football, baseball, basketball and hockey).

Encess: RLLs, 2007, Plant Librarius Ar divinition States (floral Year 2007) Seathers!
Abolishes of the Method States, 2010; companying Jug/ASSambilitativistics.

On the move



U.S. public libraries circulate as many materials every day as FedEx ships packages worldwide.

We enjoy \$82 million of value every day from the materials we check out at libraries.

Stratuse: Wils, 2007, Publik (Avgran in the United States) Floor than 2007; Feet's company facts at Mitp () atoms from the grant company company company, information (feet's company) or company.



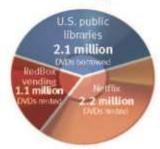
OCLC is a nonprofit library cooperative. For more information see: www.ocic.org/reports/stackup/.

Numbers from DQLP's primary research are estimates. CQLC conducted primary research in January 2010 by Inviting librarians via a post on various e-mail libst to assess a guestionnaline gaught becase of their public librarian for job-seeking, small business support, meeting room usage and other admittes. 719 (Brailfairs from 12 states participated.)

THE PROBE THE SCORE

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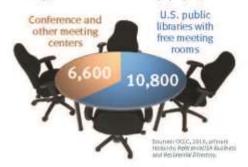


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U.S. public libraries circulate as many materials every day as FedEx ships packages worldwide.

We enjoy \$82 million of value every day from the materials we check out at libraries.

Sources: Wil5, 2007, Publik (Anglik) in the United Speed: Flood that 300% Feet's company facts at http://stoca.fedes.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.com/eat.c



OCLC is a nonprofit library cooperative. For more information see: www.ocic.org/reports/stackup/.

Numbers from DQLP's primary research are estimates, CQLC conducted primary research in January 2010 by Inviting librarians via a post on various e-mail library answer a puestionnaire gauging the use of their public librarias for job-seeking, small business support, meeting room usage and other addition, 7.19 librarias from 23 states participated.

THATPOUT THES, OCIC

What Does It All Mean?



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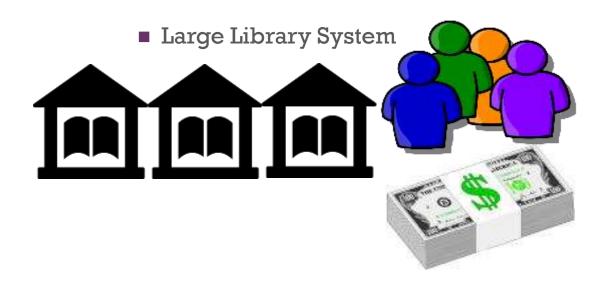
Where Does Your Library Fit?

■ Small Library System



■ Medium Library System





+

But I Need Help With.....

- I need to apply for a job, but...
 - I don't know how to use the computer
 - I don't have a résumé
 - I don't have an email

- I have my information, but...
 - It's on 12 different papers
 - It's not in the form of a résumé
 - I don't know how to show off my skills

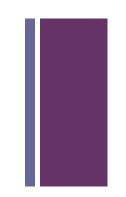
- I know you have classes, but...
 - I don't have time
 - I need help right now
 - I only need you to help me for a minute

- I keep applying for jobs, but...
 - I need my GED
 - I'm not really qualified
 - I don't interview well

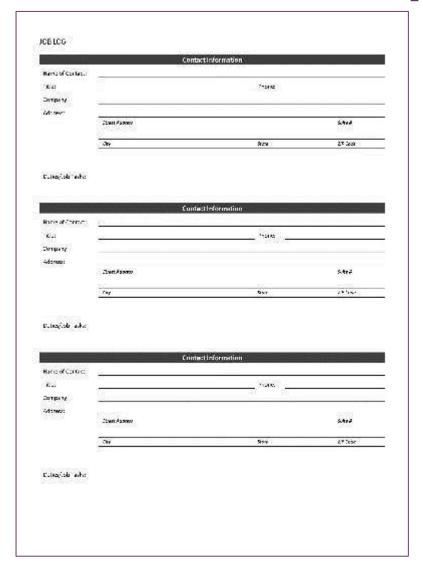


- Sustainable Program for ALL Libraries
 - Considers location, population, and local resources
 - Easy to duplicate for only a small investment
- Use of Technology to Facilitate Training
 - Webinars, Archived Videos, Newsletters
 - Blog Posts, Social Media
- Editable Templates for Your Use
 - Available Electronically
- Listing of Jobseeker Resources
 - Relevant to All Job Seekers
 - Not "Fly by Night"

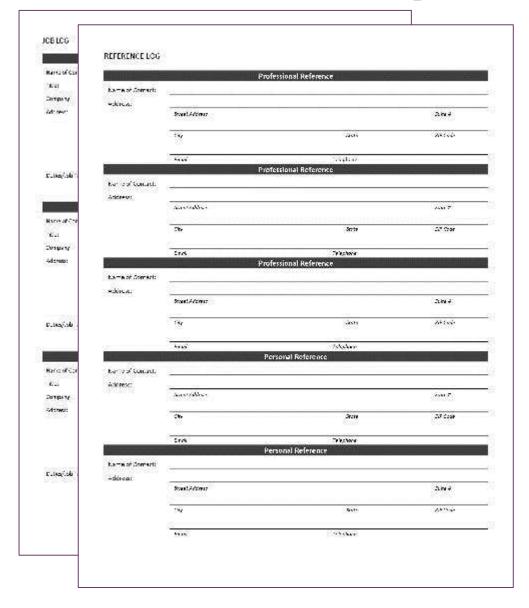




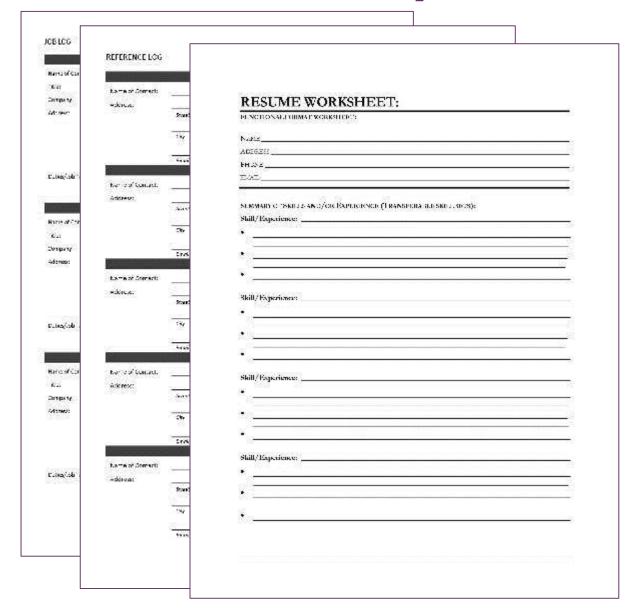








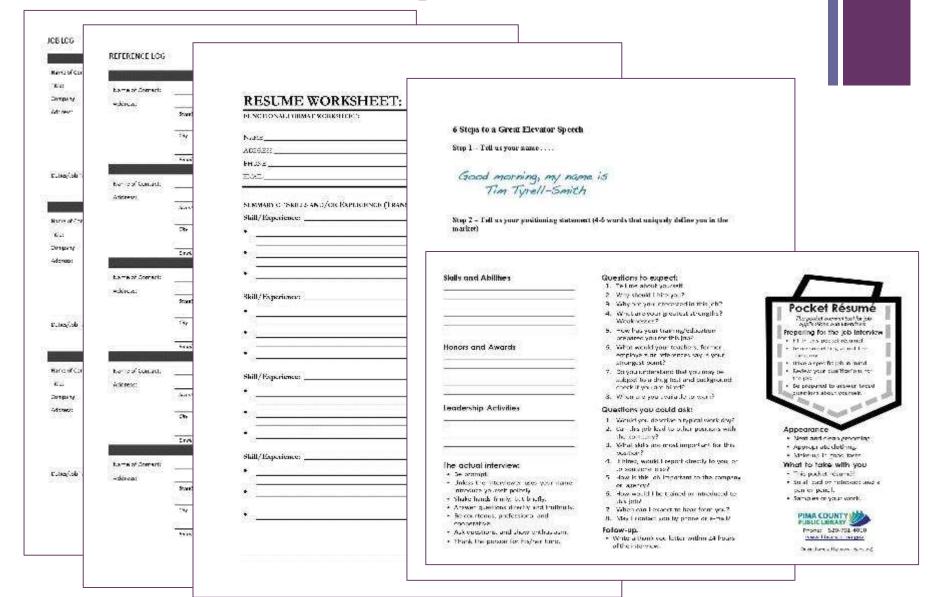






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		-	***	My expertise is consumer goods -
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Resources for Job Seekers

Caneer Exploration, Training, and Transition Resources

http://www.careeronestou.org/

http://www.ongtonline.org/

Practice Online Applications

http://www.experienceworks.onds.te/Paraberser?paper.ame=Practice_Online_applics.ion_

http://www.stratford.lib.co.us/job/proctice.ppg/cotion.html

Great Job Help Tutorials and Information

http://www.ncfleamfree.on/cmeer

http://www.job.hunt.org/

Computer Tutorials

http://www.ncflearnfree.pin/Lechnology

http://digitalicarn.org/

https://www.pbcibrary.org/mousing/mausercise.htm.

https://www.serse-lang.org/typing/tutor/keylinarding.org

http://www.sense-lane.org/typing/totor/test.php

Videos for Workplace Stills

http://www.dol.gos/dol/media/webrast/2012-015-actisk-lis/

http://www.howdini.com/search/?cashcareer

Word Clouds/Tag Clouds for Checking Keywords (Resume vs. Job Description)

severaged einet.

www.tascrowd.com

www.taggloud.com



Resources for Library Staff

Understanding Carpor Exploration, Training, and Transition Resources

http://www.careeronestop.org/.

http://www.onetchine.org/

http://www.dolena.gov/

http://nicic.gov/owd

Coline Training about Libraries and Job Hela

www.webiumtion.org

http://erweg.infopeople.org/

www.warkforce2one.org.

Best Practices Research for Public Libraries

http://www.nvs.nvsed.gov/lbdev/nvbbexpress/best/index.html

https://www.techsoupforlibranes.org/spotlight/a-community-approach-to-job-recovery

https://www.acha.org/news/relesses/2012/201230 en.html

http://creer.orber.org/research/publication/making-cities-stronger/view/full-report

Best Practices Research for Job Seekers with Criminal Backgrounds

http://coloradollorar.estourns_crg/content/free-legin-best-practices-serving-former-prisoners-publiclibraries

https://gspp.berkelev.edu/essets/uploads/research/pdf/p81.pdf

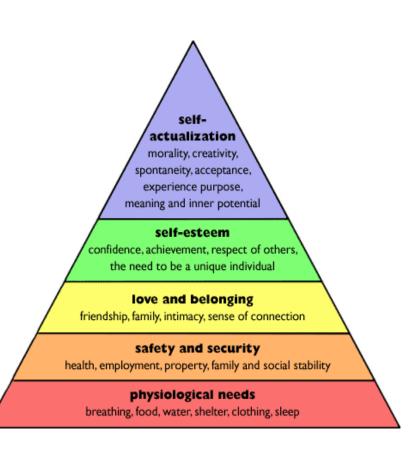
http://erwo.careerthought leaders.com/florary/tough-career4rs.nstikons/5-t.ps-for-helping-job-sealierswith-fe-chiv-convictions/





Understanding Our Customers: Sometimes We Need Help

- Maslow's Hierarchy of Needs
 - Few Job Help customers are at the top of the pyramid
 - Most are in the middle or below
 - A well-rounded approach to Job Help involves organizations from all areas
 - Community partners can meet these needs
 - Find out the organizations that help in your area



Local Community Partners

■ Partnerships and Collaboration







Quality Jobs • Qualified Workers





Your Partner For A Stronger Arizona



Questions?